



Contact: Andy Klausner
andy@akadvisorypartners.com
(617) 990-6894

Job Title

Sales and Recruiting Manager – Retail Brokerage

Company

Confidential

Location

NYC or Rye Brooke, NY

Job Type

Full-Time

Salary

\$100,000 - \$125,000

Industry

Financial Services / Wealth Management

About the Company

A Wealth Management firm that works with families and businesses to help them execute and maintain their financial goals throughout their lifetime and future generations. The firm offers planning services, insurance, and investments.

Responsibilities

Ideal candidate will have experience forming relationships, influencing stakeholders, building strategies, and executing flawlessly.

- Proactively recruit advisors to firm
- Develop on-boarding and development plans to help advisors get to the next level
- Mentor advisors
- Communicate and work with management to ensure development advisor goals are met

Experience and Qualifications

- College Degree Preferred
- 3-5 years of recruiting experience
- Series 7, 65/66 licensed
- Insurance licensed